



Top 10 Skills You Need to Become an Extra-Ordinary Connector

“Ten Definitive Ways to Succeed at Networking”

How long does it take to establish a relationship?

There is no set answer, but it takes time!

Your success will grow relative to how much time you're willing to invest.

1. Be a consistent participant.
2. Go to every event **PREPARED**...Cards are a must. Bring your contacts as well in order to **GIVE** leads.
3. Trust and understanding build over time - participate often so members recognize you as a player.
4. Follow up with people you meet for whom the value of getting together is **MUTUALLY** beneficial.
5. The contacts you make at any event may or may not produce a sale. Every contact, however, can provide a new relationship for the future.
6. Find a niche where you can devote your time and expertise. Why join anything if you are not viewed as a leader or participant? Be **ACTIVE**.
7. Give **FIRST**....you will benefit from the results.
8. Connecting is **NOT** about keeping score. You'll receive payment in ways you might not expect. It's all about accessibility to others.
9. It's easy to sense **DESPERATION!** Being too eager or aggressive will not get you the results you want and can actual damage your reputation.

Bonnie Ross-Parker



America's Connection Diva

10. Create **LONG LASTING** relationships for long term personal and professional success!

Building a successful network is worth time, consistency & commitment.

Bonnie Ross-Parker
Professional Speaker & Author
Walk In My Boots ~ *The Joy of Connecting*
Y.O.U. Set A High Standard For Being Human
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